Job Advert – Financial Advisor

About Partners Wealth Group:

At Partners Wealth Group (PWG) we are proud of our dynamic culture. We have and will continue to invest a lot in our people, systems and facilities and have seen exciting growth in all areas to make us one of Australia's leading providers of business and financial advisory services for high net worth individuals, business owners and organisations.

An exciting opportunity has arisen for a Financial Advisor to join our progressive and innovative team in Melbourne. This position is primarily responsible for developing new business referrals, delivering exceptional service to an existing client book and supporting the development and implementation of client retention and acquisition strategies. The successful candidate will be working in a collaborative team environment where the team will be focusing on achieving team objectives. PWG offer a defined career path and progression for its advisors.

You will be directly supported by Associates and Associates Advisors to allow you to focus on developing client and referral relationships.

Why we exist:

We exist to help Clients, Partners and our People to unlock a world of possibilities to surpass their financial and lifestyle goals. We have experienced impressive growth over the last few years, through our unique positioning in being able to provide clients and referral partners with a seamless broad-based service offering which meets their financial and business needs – whether it be a financial advice, superannuation, legal, estate planning or lending matters. We are always interested in passionate professional's keen to make a difference in their clients' lives.

An opportunity exists for an experienced Financial Advisor with:

- A proven track record for building and developing strong relationships with accountants, centres of influence, clients and prospective clients
- Ability to provide and communicate client centric, complex strategies in written and verbal form
- FASEA relevant degree or working towards a FASEA approved pathway towards qualification
- Minimum 5 years' experience as a Financial Advisor
- Strong technical skills and compliance knowledge
- Ability to bring client relationships to Partners Wealth Group

- SMSF and TPB qualifications and experience with XPLAN (preferred)
- Highly results driven including willingness to lead by example
- Ability to implement project and action plans and juggle workload commitments
- An interest in being part of the leadership team which is responsible for developing and implementing the firm's strategic plan
- Desire to expand their already strong skill set within a growing and fast paced business environment.
- Experience in managing a team of wealth management professionals (desirable)

Partners Wealth Group is committed to excellence in business and financial advisory services, working with a variety of clients to help them make the most of their life's work. We believe the best way to achieve this is through our People and investing in them becoming the best they can be. To help achieve this our Melbourne team are friendly, passionate and professional and we really care about the work we do, with a focus on advice and service excellence, education, career opportunity and outstanding client outcomes.

In addition to a market leading salary, you can expect a steady flow of new clients and excellent support from our team of technically minded Paraplanners and highly motivated, experienced Associate team.

If you are a talented Financial Advisor looking to be part of a successful business and financial advisory practice, then Partners Wealth Group is right for you.

Apply now and you'll enjoy all the great benefits of working with Partners Wealth Group.

Please note, only shortlisted applicants will be contacted.